

EnerConnex is an energy advisory company that combines extensive industry expertise and tech-enabled, proven processes to help companies manage their power, natural gas, energy risk and carbon management objectives with little effort on their part. We are a wholly owned subsidiary of SJI – a \$2.6B parent company.

ENERGY PROCUREMENT

EnerConnex offers electricity and natural gas procurement solutions tailored to a variety of commercial, industrial, government and institutional facilities across the United States, Canada, and Mexico. Our team has extensive knowledge and experience in deregulated energy markets. Leveraging our platform, ECX Marketplace, we are able to test multiple pricing events simultaneously, including contract-term length, pricing structures, green power mixes and load type to get results in real time. We save you valuable time while giving you the confidence to make the best decision for your company's energy needs.

ENERGY EFFICIENCY

EnerConnex offers a unique, transformative energy management solution to your business that guarantees you years of savings starting on day one. Through our various Energy Efficiency programs, we provide the technology, the expertise, and the ongoing upgrades to lighting, HVAC, refrigeration, and more. You simply enjoy the many benefits of our services and focus on your business while we provide 24/7/365 monitoring and control, improved safety, reduced liability, and an overall better environment.

**ECX
MARKETPLACE**

DEMAND MANAGEMENT

Through our Demand Response (DR) programs and Energy Efficiency rebates, EnerConnex not only helps you save money, but also helps cut back on energy usage, making your facility operate more efficiently. DR programs offer customers the opportunity to participate in independent system operator sponsored programs and earn money by committing to reduce load at times of electricity grid emergencies or high prices. Due to the large positive effect DR has to energy providers, participants are paid a capacity payment on the basis of their commitment.

RENEWABLES

Solar technology has improved substantially over the last few years. Falling panel costs coupled with the extension of the Solar Investment Tax Credit (ITC) and local & state incentives have created financial opportunities in markets across the country. In addition to turnkey solar, EnerConnex assists customers with RECs and other renewable attributes bundled with physical supply requirements. We are pleased to continue to help others reach their sustainability goals.

 **ECX EVENT
MARKETPLACE
PLATFORM**

Our best-in-class, proprietary pricing event platform empowers customers to test multiple pricing events simultaneously, including contract-term length, pricing structures, green power mixes, segmentation by region and load type - to get results in real time.

