

ENERGY PROCUREMENT

EnerConnex offers cohesive energy solutions tailored to a variety of commercial, industrial, government and institutional facilities across the United States, Canada, and Mexico. Our team is comprised of industry leaders with decades of experience in the deregulated electricity and natural gas markets.



ECX EVENT MARKETPLACE PLATFORM

Our best-in-class, proprietary pricing event platform empowers customers to test multiple pricing events simultaneously, including contract-term length, pricing structures, green power mixes, segmentation by region and load type- to get results in real time.



SUSTAINABILITY

EnerConnex helps organizations reach their internal sustainability targets with on-site energy offset measures, as well as assisting with the purchase of renewable energy sources. We can help with energy supplier negotiations to include a designated percentage of green power within your agreement and keep a detailed report of your carbon footprint reduction. We assist our customers with benchmarking sustainability requirements to meet the needs of their stakeholders. We are invested in current and future renewables sources for electricity and natural gas.



EXPERIENCE

With over 100 years of combined energy experience, our team has developed deep supplier relationships that directly benefit the bottom line of our customers. We pride ourselves on having the extensive knowledge to confidently guide our customers. We offer market intel and unbiased guidance to optimize an energy procurement strategy and minimize risk. The procurement process is streamlined with one point of contact handling all of your energy needs.



DEMAND RESPONSE

Demand Response programs offer customers the opportunity to participate in independent system operator sponsored programs and earn money by committing to reduce load at times of electricity grid emergencies or high prices. Because of the large positive effect Demand Response has to energy providers, participants are paid a capacity payment on the basis of their commitment. As a result, savings to energy bills can be substantial. We can help you evaluate your usage patterns and peak demand charges to see if Demand Response could be a lucrative component of your overall energy management strategy.



INVOICE ANALYSIS

Our team performs elite due diligence for all of our customers' energy requirements. We will work with you to fully understand both your unique energy goals and budgetary needs. We not only diligently review your energy bills and usage to look for ways to reduce consumption, but also ensure that you understand the different cost components associated with the energy you are procuring.